

## Message Text

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ACTION NEA-09

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 /017 W

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R 050432Z OCT 74

FM AMEMBASSY KUWAIT

TO USDOC WASHDC

INFO SECSTATE WASHDC 1117

AMEMBASSY BEIRUT

C O N F I D E N T I A L KUWAIT 4282

FROM PAGANELLI EMBASSY DOHA

EO 11652: GDS

TAGS: BEXP QA ETRD

SUBJ: MAJOR PROJECT: ALUMINUM SMELTER FOR QATAR

1. GOQ INDUSTRIAL DEVELOPMENT TECHNICAL CENTER (IDTC) OFFICIAL TOLD EMBOFF THAT GOVERNMENT IS INVITING PROPOSALS FROM INTERNATIONAL ALUMINUM COMPANIES FOR CONSTRUCTION OF 150,000 TON PER YEAR ALUMINUM SMELTER AT UMM SAID, SOUTH OF DOHA. PROJECT WOULD BE UNDERTAKEN BY JOINT VENTURE COMPANY FORMED BETWEEN GOQ (70 PERCENT) AND FOREIGN FIRM (30 PERCENT). FOREIGN FIRM WOULD HAVE RESPONSIBILITY FOR CONSTRUCTION AND OPERATION OF PLANT AND MARKETING OF PRODUCTION. CONSTRUCTION COULD BE EITHER ON TURNKEY BASIS OR THROUGH SUB-CONTRACTOR.

2. OFFICIAL NOTED THAT GOQ HAS BEEN IN TOUCH WITH SEVERAL EUROPEAN AND JAPANESE FIRMS. HE SAID THAT KAISER HAD SUBMITTED A PROPOSAL SEVERAL YEARS AGO PRIOR ESTABLISHMENT IDTC, BUT DOES NOT THINK THEY INTERESTED IN PRESENT PROJECT. GOQ HAS NOT CONTACTED ALCOA OR REYNOLDS.

3. REQUEST THIS OPPORTUNITY BE BROUGHT TO ATTENTION OF ABOVE THREE FIRMS AND ANY OTHERS WITH INTERNATIONAL EXPERIENCE IN SMELTER CONSTRUCTION AND OPERATION. COMPANIES MAY CONTACT IDTC DIRECTLY, PO BOX 36, DOHA, QATAR; TELEX DH 4323. THERE IS NO TARGET DATE FOR COMMENCEMENT THIS PROJECT. IDTC WILL SELECT FIRM AFTER SATISFACTORY PROPOSAL HAS BEEN SUBMITTED.

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4. COMMENT: GOQ SOURCE HAS TOLD US THAT KAISER PROPOSAL WAS FOR INTEGRATED ALUMINUM OPERATION EMBRACING SMELTERS IN A NUMBER OF GULF STATES AND WAS DESIGNED TO GIVE CONTROLLING INTEREST TO KAISER; THIS CONCEPT TURNED GOQ OFF COMPLETELY. SHAYKH KHALIFA, THE AMIR OF QATAR, HAS TOLD ME ON TWO OCCASIONS IN RECENT WEEKS THAT HE ENVISAGES US ECONOMIC ROLE HERE AS PARTICIPANT IN COUNTRY'S INDUSTRIALIZATION. ALUMINUM SMELTER PROJECT FITS THIS BILL, AND I URGE USDOC TO ENCOURAGE A US FIRM TO COME UP WITH PROPOSAL THAT WE CAN SUPPORT HERE.  
MAU

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## Message Attributes

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**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** ALUMINUM, INDUSTRIAL PLANTS  
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**Draft Date:** 05 OCT 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** CollinP0  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**TAGS:** BEXP, ETRD, QA  
**To:** COM  
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